



Peace of Mind for the Automotive Industry.

# OSHA & EPA experts that work for you Connecting your shop to the compliance resources that you need

GMG EnviroSafe has been providing compliance expertise to the automotive repair industry since 1989. We understand that you need to run a highly complicated business with intense deadlines and customer pressures.

Our mission is to learn your business, people, and processes to maximize our value with as little interruption as possible. We strive to engage all of your employees through education and personal support.

Nothing can be more nerve wrecking and distracting than a visit from OSHA or the EPA to complete an audit on your business. Even the shops with the best of intentions and a desire to be compliant can be overwhelmed by the sheer amount of regulations that apply to automotive repair.

As your dedicated Compliance Department, we keep you compliant and provide the owner peace of mind from inspections, citations, and penalties.

## VARIOUS STUDIES HAVE SHOWN \$1 INVESTED IN INJURY PREVENTION RETURNS BETWEEN \$2 AND \$6.

INJURY COSTS	AVERAGE SHOP	GMG PROGRAM
Injuries per year (13.8 full-time employees)	1.14	0.64
Direct cost per injury (deductible, medical payments, administrative time, etc.)	\$10,723	\$10,723
Direct injury costs per year	\$12,224.27	\$6,862.75
Clock hours lost per injury (8 day average for auto repair)	64	8.32
Lost technician productivity (\$89.90 average total sales per labor hour)	\$5,753.60	\$747.97
SAVINGS ON INJURIES	\$10,367.15	
INSURANCE COSTS	AVERAGE SHOP	GMG PROGRAM
Workers' compensation base rate (per \$100 in payroll)	\$1.54	\$1.16
Worker's compensation premium (\$568,000 annual payroll)	\$8,747	\$6,560
Garage keeper's and general liability premium	\$8,000	\$7,200
INSURANCE SAVINGS	\$2,986.80	
REGULATORY ASSISTANCE COSTS	AVERAGE SHOP	GMG PROGRAM
Booth filter hazardous waste disposal (four 55-gallon picks-up per year)	\$823.00	\$225.00
Legal and professional costs (3 hours per year for permits, reports & inspections)	\$450.00	\$0.00
Annualized citation cost (8.3% shops inspected each year at \$4,233 citation each)	\$350.00	\$0.00
REGULATORY ASSISTANCE SAVINGS	\$1,398.00	
MATERIAL COSTS	AVERAGE SHOP	GMG PROGRAM
OSHA-EPA employee training (hazard communication, respirator, waste handling, etc.)	\$388.00	\$0.00
OSHA-EPA business plans (hazard communication, emergency response, respiratory, etc.)	\$386.00	\$0.00
SP2 certification for DRP compliance (Allstate, Esurance, Safeco, etc.)	\$299.00	\$0.00
Web-based SDS management software	\$499.00	\$0.00
SAVINGS ON MATERIAL COSTS	\$1,572.00	

TOTAL ANNUAL COST SAVINGS = \$16,323.95



## SDS MANAGEMENT



Access our database of over 15,000 Safety Data Sheets specific to the automotive repair industry. Our chemical inventory team will build a custom database based on your chemical inventory and keep your SDS current. Your entire organization will have 24-7-365 access to meet the OSHA requirements.

### ONLINE TRAINING



We provide automotive industry specific hazard communication, personal protective equipment, emergency response, and pollution prevention training that exceeds the OSHA and EPA requirements. All of our training materials include a comprehension test and are bilingual in English and Spanish.

#### LABORATORY & MEDICAL EVALUATION SERVICES

We offer a testing lab and licensed health care professional that can complete testing on your exhaust booth filters, shop dust, air contaminants, and respirator medical evaluations.

Why pay more for unnecessary testing that is not specific to the automotive repair industry when we can handle it in-house and help you save money at the same time?

#### **ON-SITE COMPLIANCE ASSESSMENTS**

Our local Compliance Coordinator will visit your facility every quarter and conduct a comprehensive health, safety, and environmental assessment. We provide a compliance scorecard and a corrective action plan without disrupting your business or existing processes.



RISK ASSESSMENT • EMPLOYEE TRAINING • PERMITS & LICENSES • SDS MANAGEMENT

# GMG ENVIROSAFE

GMG EnviroSafe, Inc. was founded in 1989 and has been exclusively focused on assisting the automotive repair industry with OSHA and EPA related compliance matters.

With over 2,000 shops enrolled in our on-site assessment program, GMG EnviroSafe is able to service any market with local support that can respond quickly to an inspection.

Our goal is to protect a shop's profitability while reducing its risk and providing the owner with peace of mind.

1658 Milwaukee Avenue - Suite 287 Chicago, IL 60647

PHONE: 800-619-9733
FAX: 847-740-1635
EMAIL: bthomas@gmgenvirosafe.com